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MCM301

Assignment Solution No 1

Leadership

Being a leader has nothing to do with corporate seniority levels. It's an interpersonal skill that allows you to inspire and motivate others into action. In contrast to other interpersonal skills, the degree to which you can learn it is highly correlated with your character traits, such as dependability, patience, responsibility, self-motivation, or emotional intelligence.

Decision making

If you're surprised it's listed among interpersonal skills, try to look at it from a different perspective: Your personal choices can affect people around you. Do you empathize with others enough to see the implications of the decisions you make? Can you communicate an unpopular decision in a way that will make people see your point? Or if a decision is to be made by a group, can you weigh in all the pros and cons? Can you present a balanced viewpoint?

Conflict resolution

More often than not, conflicts result from miscommunication. Are you observant enough to nip them in the bud? Or if they escalate, will you be able to meditate, find the root cause, and ultimately solve the problem? Do you have the patience to talk to people whose emotions hijacked their sensibility?

Teamwork/Collaboration

Companies do their best to break out of the so-called silo mentality. This is only possible when team members not only collaborate within their teams but also form cross- functional alliances, share knowledge, and help one another. Communication and interpersonal skills are important for successful project management, building team dynamics, as well as effective and efficient pan-departmental collaboration.

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Assertiveness

Standing up for yourself and others when going through an injustice is an important skill to have, it enables you to convey your ideas in a calm and straight to the point way without being aggressive or upsetting. One of the main benefits of being assertive is that it can help you to become more self- confident, as you gain a better understanding of who you are and the value that you offer.

Being Solution-oriented:

Being solution-oriented means that you would focus more on the solution than the problem you're facing. Facing issues is a daily challenge for everyone, but being solution-oriented helps you solve those problems in a creative way while saving a lot of time. But not just that. It also helps you identify the source of a question or challenge and provide the right, or a better way of doing things.